



# How Dovico Helped LDV Consultants Track Employee Time for Faster Billing and Happier Customers

## CASE STUDY



“Dovico has been a critical part of our growth and success. I absolutely recommend its software and the people behind it.”

**Michel van Doorn,**  
**Co-founder, LDV Consultants**



# The Client

LDV Consultants



INDUSTRY  
Engineering



LOCATION  
Canada

LDV Consultants is a Quebec-based engineering firm that specializes in mechanical engineering and technical design, serving the hydroelectric, mining and food industries worldwide. The company grew from three employees to 45 in just ten years.

## The Challenge

### INEFFICIENT AND ERROR-PRONE TIME TRACKING

Michel van Doorn, President and Co-founder of LDV Consultants, has long understood the important role that time tracking plays in his business. The company needs to know how much time its engineers spend on each project so it can bill that time back to its customers. If hours aren't tracked, the company doesn't get paid.

Like many startups, LDV Consultants was using Excel to track its employee hours. But collecting and combining all the spreadsheets, and working them into the company's invoicing system, was a time consuming nightmare.

In addition, engineers needed to be at their desktops to input their time, which was a problem given that they often worked remotely at client sites.

Further, this system made it difficult for Michel and his managers to monitor and report on hours spent on customer projects. As a result, Michel was limited in his ability to control costs and keep customers up to date on the time put into their projects.

After a couple years, Michel decided they'd had enough. He started to look for a time tracking and project costing solution that would support the company's local and remote workforce—and that preferably wouldn't cost an arm and a leg.



“

“We sell time. That’s what we do as engineers. And if we can’t track our time easily and accurately, then we don’t get paid, our engineers don’t get paid, and we can’t continue to invest in our company.”

## Solution

### A REASONABLY PRICED TIME TRACKING SOLUTION BACKED BY REAL PEOPLE

Michel started his search by speaking with other engineering firms and was shocked to learn they were paying up to six figures for their time tracking solutions.

So when Michel discovered Dovico, he was relieved to find a solution with all the features they wanted for a reasonable price.

But while the price was right, what really sealed the deal for Michel was the people behind the product. The Dovico team came onsite to train his employees and adapt the solution to the company’s specific needs. And installation was completed in a matter of hours, not days.

“

“No software is perfect. What really makes the difference is the people. And the people at Dovico are amazing.”

# The Result

## ACCURATE AND EFFICIENT TIME TRACKING FOR FASTER BILLING AND HAPPIER CUSTOMERS

Since implementing Dovico, LDV Consultants is able to track its billable hours quickly, easily and accurately—from any location. There's no more sending spreadsheets back and forth, or cutting and pasting of data, which allows LDV Consultants to bill faster and receive payment sooner.

The solution has also increased data completeness and accuracy by enabling engineers to input their time from any location with their smartphones. As a result, more billable hours are actually billed to the customer. And when errors do occur, the solution's review and approval process makes it easier for managers to catch and correct them.

Dovico also helps Michel and his managers stay on top of project costs and keep customers informed with real time touch-of-a-button reporting.

Michel is also impressed by the adaptability of the solution and the support he gets from the Dovico team. If something's not quite right, Dovico makes the changes and turns it around in no time.

Today, LDV Consultants considers Dovico a significant contributor to its success, and Michel highly recommends Dovico's software—and the people behind it.



**"At the touch of a button, I can see the hours we've put into a project, which helps me control costs. And when we control our costs, our customers are happy—and they'll return."**





# DOVICO

Keep track of employee  
time and project costs  
from anywhere.

Start managing your projects with  
Dovico—and stop losing money on billing.

[Sign Up with Dovico](#) >